



# . . . Your Trusted Business Advisor

## PRIVATE EQUITY & VENTURE CAPITAL FIRMS

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**Specialized Industry Knowledge . . .** KLR professionals have extensive experience helping private equity and venture capital firms evaluate acquisition opportunities, perform important business functions for the firms and other portfolio companies.

With a team experienced in a broad range of industries throughout New England and the national marketplace, KLR has the ability to create innovative solutions for our private equity and venture capital portfolio companies.



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## WHAT WE PROVIDE

In addition to offering full-scope audit and tax service for private equity/venture capital firms and their portfolio companies, our advisors provide a variety of services to handle complex business matters, including:

- Executive search services
- Business valuations
- Specialized Tax Services (cost segregation, research & development and energy studies)
- State and local tax consulting
- International tax and business advisory services
- Internal audit assessments
- Financial modeling and projections
- Systems development, including internal control procedures, accounting and budgetary systems
- Technology Consulting (design and implementation of computer systems, or maximization of an existing system).

In evaluating acquisition targets, our advisors work with private equity and venture capital firms to assess the viability of an acquisition and, if determined to be the best course of action, implement a successful acquisition plan. Our services include:

- Pre-transaction evaluation & planning
- Business valuation
- Due diligence for buyers
- Due diligence preparedness for sellers
- Transaction modeling
- Tax strategy & structure
- Opening balance sheet audit
- Purchase price allocation

## HOW WE HAVE HELPED OUR CLIENTS

KLR develops cost-effective responses to the private equity and venture capital companies for their reporting and tax needs. Whether you need advisory assistance within your own firm, at one or more of your portfolio companies, or in completing due diligence and other services applied to an acquisition target, KLR offers a variety of business advisory services. Below are examples of how we have helped our clients:

- We have worked side-by-side with PE/VC firms and big four audit firms preparing partnership tax returns, management company audits, employee benefit audits and investment fund audits.
- Served as the back office support for Venture Capital partnerships including maintaining all partnership financial records, communication with limited partners and tax returns including K-1's
- Managed the wind-down of venture capital portfolio of investments including liquidation distributions and final tax returns.
- Provided annual valuation of portfolio companies for purposes of stock-based compensation and purchase price allocation and impairment consideration.
- Provided due diligence and audits of portfolio companies.

KLR is responsive to our clients' direction in every aspect of the due diligence and transaction process. This collaborative approach allows clients to obtain vital information in a timely manner in order to avoid costly mistakes and ultimately, meet their financial and strategic objectives.

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## About our Firm

KLR is one of New England's premier accounting and business consulting firms. With 160 team members and offices in Providence, Boston, Waltham and Newport, KLR provides a wide range of services to both individuals and businesses. Ranked one of the largest firms in New England, KLR's growth and commitment to clients is unparalleled in the industry. KLR has been awarded three Practice Innovation Awards and named one of the Best Places to Work (three years in a row).

Our award-winning firm helps ensure our ability to retain the most talented professionals to support your business. Our team strives to exceed your expectations and provide valuable service every step of the way. Whether identifying and evaluating an opportunity, executing a transaction, assessing important functions within a portfolio company, or performing consulting services for your firm, KLR is here to help.

To learn more about how KLR can help your company, regardless of the stage of development, visit [KahnLitwin.com](http://KahnLitwin.com) or give us a call.



**KAHN, LITWIN, RENZA & CO., LTD.**

*Certified Public Accountants & Business Consultants*

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